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Psychology of Judging People: 3 Ways We Judge Others

By John Lauck, CPA, Ph.D. June 1, 2016. Image by pogonici/iStock. Many accountants do not receive formal training in psychology or judgment and decision - making, but foundational concepts in these fields have broad implications for everyone (even accountants). Academic research in both psychology and accounting reveals numerous pitfalls in the human decision - making process that can negatively affect everything from audit quality to the appropriateness of tax positions advocated by ...

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being pestered with endless questions from a young child, most people will now and again find themselves following an infinite chain of cause and effect when considering what led to some particular event.

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