

Japan Understanding Dealing With The New Japanese Way Of Doing Business

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What it does in Japan is give the Japanese a great deal more leeway in how they handle their

relationships with business partners and political allies. They can, for example “break” some of the provisions of an agreement or contract when it is expedient to do so without unduly upsetting the other party because the other party has the “right” to do the same thing when it benefits them.

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