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Clarify your objective, identify your audience, and consider the setting for your presentation 2. Identify the single key point of your presentation 3. Construct a presentation that hooks your audience and communicates your message 4. Use visuals and other media in a presentation to support and enhance your words 5.

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This course provides sound advice on preparing and delivering presentations that command attention, persuade, and inspire. It includes rehearsal techniques as well as tips for creating and using more effective visuals. The course also addresses the importance of understanding your objectives and your audience to create a presentation with impact. This course is sponsored by Harvard Business Publishing and features content from Harvard ManageMentor®.

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## Presentation Skills | MaxKnowledge

About the Mentor Harry Mills. Harry Mills is the author of 22 books on sales, negotiation, and influence, including the best-selling titles Artful Persuasion: How to Command Attention, Change Minds, and Influence People and Negotiate: The Art of Winning. He advises companies how to use the tools and techniques of persuasion to close complex deals and develop leadership skills.

## Persuading Others - Harvard ManageMentor

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## Harvard ManageMentor | CUES

Ellen Jovin, co-founder of Syntaxis, runs the firm's written communication skills training

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practice.. The author of several books on workplace writing and grammar, Ellen has trained the employees of diverse companies in all major industries. Previously she worked as a freelance reporter and college writing instructor. Ellen is the creator of Grammar Table, a pop-up traveling grammar stand ...

### Principals - Syntaxis Communication Skills Training

Harrison and the GuruMaker coaches have facilitated executive presence coaching and presentation skills as part of a leadership course for the past few years and continuously receive stellar feedback from participants. Harrison has designed the custom program to maximize the time learning and practicing techniques, while also reaching each ...

### Leadership Skills | Executive Coaching | New York | GuruMaker

Delivered presentations, performed user acceptance testing, end user training and performed proactive visits to internal and external customers to ensure vendor/customer partnership and acted as ...

### Donna Taylor - Mix'Em Up Bartending School - Greater New ...

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