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Stock Analysis and Valuation: The Five Step Research Process - Gary Mishuris
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The Morningstar Approach to Equity Research

3. What is Equity Research (How do they make money?)

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Best Practices for Equity Research

Analysts - AnalystSolutions

Here, we have prepared a highly recommended list of equity research books that could be of great use for investors as well as aspiring equity research analysts.

#1 – Best Practices for Equity Research Analysts: Essentials for Buy-Side and Sell-Side Analysts

11 Best Equity Research Books |

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Best Practices for Equity Research Analysts: Essentials for Buy-Side and Sell-Side Analysts. James Valentine. McGraw Hill Professional, Jan 7, 2011 - Business & Economics - 304 pages. 0 Reviews. The first real-world guide for training equity research analysts—from a Morgan Stanley veteran.

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book doesn't rehash the basics of finance but covers all the nonacademic topics in terms of how the analysts should manage their time, resources, data, and contacts in order to come up with the best stock picks. This book is required reading for beginning analysts and a must-read for all analysts who want to develop an edge." -- Carl Schweser, Founder of Schweser's Study Program for the CFA Exam "Best Practices for Equity Research Analysts is by far the best written and most comprehensive book that I have read on how to become a top-notch analyst. I shouldn't be surprised; it was written by one of the best analysts that Wall Street has ever seen. Every securities firm should require their analysts to read this book." -- Eli Salzman, Portfolio Manager Most equity research analysts learn their trade on the job by apprenticing under a senior analyst. However, equity analysts who

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work for senior producers often have little time or incentive to train new hires, and those who do have the time may not have research skills worth emulating. Now, *Best Practices for Equity Research Analysts* offers promising equity research analysts a practical curriculum for mastering their profession. James J. Valentine, a former Morgan Stanley analyst, explains everything today's competitive analyst needs to know, providing practical training materials for buy and sell-side research analysis in the United States and globally. Conveniently organized for use as a learning tool and everyday reference on the job, *Best Practices for Equity Research Analysts* covers the five primary areas of the equity research analyst's role: Identifying and monitoring critical factors Creating and updating financial forecasts Deriving price targets or a range of targets Making stock

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The first real-world guide for training equity research analysts—from a Morgan

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Stanley veteran Addresses the dearth of practical training materials for research analysts in the U.S. and globally Valentine managed a department of 70 analysts and 100 associates at Morgan Stanley and developed new programs for over 500 employees around the globe He will promote the book through his company's extensive outreach capabilities

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"Jim's book is an excellent window into the world of securities research. Very few works cover the complete life cycle of an analyst and the necessary balance between theory and practice. This is one of them."

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An experienced equity research analyst guides jobseekers every step along the way, from choosing which companies to target, to mastering the specialized interview process, in order to stand out

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from the pack.

This book describes an equity research approach which combines principles of value investing with domain specific expertise in the technology industry. The book also provides an overview of the financial services industry and the different types of conflicts of interest that drive market participants toward objectives that may not be aligned with those of the individual investor. The book describes an equity research process that I have followed throughout my career as a financial analyst, and shows that equity research is difficult not just for the technical skills involved but also due to behavioral issues that one has to deal with quite frequently when it comes to investing. Equity Research takes a lot of work - much more than an individual investor is likely to be able to commit

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given that her main profession is probably something other than investing. A central message of the book is for the individual investor to find an independent investment manager who she can trust to pursue an investment strategy that is aligned with her goals.

From the Author: This is not another boring, impossible to read, thousand-page textbook. On the contrary, this is an exciting journey into the world of Wall Street-style financial modeling. The motivation behind this book comes from my days as a new research analyst, trying to juggle the demands of 80-plus hour work weeks, FINRA exams, and client meetings, while attempting to learn the basics of modeling. At the time I sought outside educational resources only to find useless classes focused on spreadsheet tricks, or high-level theory-based books

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with little practical value. What I really needed was someone to sit down, and show me exactly how to build a model, using a real company as an example, from start to finish. Now, years after leaving the sell-side rat race, I have written the book that I sought when I was new to the street. The result is a clear, concise, easy to read guide on how to build a three-statement model. The book starts with an introduction to the industry and important background information for new analysts. Then, beginning with a blank spreadsheet, the text demonstrates exactly how to build a model using an actual company example. Throughout the chapters there are numerous images of the model which highlight key elements, as if I were pointing to a computer screen and explaining it directly to the reader. There are also more than 30 spreadsheets available for download to follow along

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with the text. After the model is built, I discuss effective ways to use it for forecasting and share valuation, and demonstrate how to maintain the model over time. I have also included insight from my experience in research, pitfalls to watch for, and frequently asked questions from my research team, to help add color to the subject matter. This book is a self-published, grassroots effort. You will not find a shiny professional cover or expert photographs inside. This book is less what you would expect from a traditional textbook, and closer to an informal conversation between me and the reader. Sometimes all you need is to talk to someone who has been there, and that is what you will get between these two covers. Ultimately the goal is to have my readers come away from their experience feeling empowered and excited to build an earnings model of their own. Regardless

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of whether or not you intend to start a career in equity research, if you would like to learn how to model earnings for a company, then this book is a good place to get started.

"There is a strong need for this book by Jeremy Bolland, which dissects all issues relating to securities research. The requirement for better research does not only apply to the US securities market but to securities markets all over the world. This book is relevant in any setting. It will equip analysts with many useful tools to help them achieve success." —Mark Mobius, President, Templeton Emerging Markets Fund "Jeremy Bolland's book is essential reading for all people involved in writing securities research. Moreover, it is not just a technical and legal guide, but also a timely reminder of the principles of good writing." —Andrew Leeming, Author

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writing and publishing research, or using research for investment decisions, from the novice to the expert, should read this book. I highly recommend it."—Anthony Espina, Chairman, Hong Kong Stockbrokers Association

This book addresses the gap between the widespread use of stock market multiples in valuation practice and the frontiers of research on multiples. The book's approach is twofold: the authors first analyse the performance of multiples metrics in predicting the market price of a set of liquid and highly traded US stocks. The authors then employ these results to test profitable stock purchasing strategies employed in order to 'beat the market'. The results presented widen our understanding of the "market performances" of the valuation tools practitioners utilise in their everyday work. The evidence is of interest

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to researchers and equity analysts, who wish to analyse the circumstances in which valuation errors using multiples are more frequent and when market multiples become ineffective in estimating market prices.

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